

# Promotional Theater Guidelines

## Requirements for Promotional Theaters

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- Promotional Theaters are considered promotional activities and must be conducted in accordance with all applicable federal, state, and local laws as well as all applicable standards and guidelines, including but not limited to applicable FDA regulations and other established standards and codes. Continuing education credit may not be offered for Promotional Theaters.
- Because of the timing of Promotional Theaters and the busy meeting schedule, it is recommended that food and beverage service be provided for attendees. Promotional theaters held in the North Convention Center meeting rooms may order through [Mandalay Bay catering](#). Promotional theaters held on in exhibit halls, Bayside C/D, may order through [Mandalay Bay Exhibitor Services](#).
- The sponsor or the sponsor's designated third-party meeting planning organization is responsible for all aspects associated with the planning, promotion, and management of the Promotional Theater and for payment of all additional costs related to the Promotional Theater, including but not limited to catering, meeting room rental, audiovisual equipment, electrical services, and labor.

## Application Process

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- Promotional Theaters may be conducted only upon approval by ASHP. Companies wishing to sponsor a Promotional Theater should contact Michelle Rasnick Tyler, ASHP Conference and Convention Division, at [mrasnickytyler@ashp.org](mailto:mrasnickytyler@ashp.org). A link to the online application will be provided via email on request. Applications including time-slot selection are processed on a first-come, first-served basis. Space is limited for this activity; therefore, a slot cannot be held without a completed online application with a credit card payment.
- Applications will be accepted from meeting planning or other third-party companies only if accompanied by a letter on the sponsor's letterhead confirming sponsorship of the Promotional Theater and authorizing the company to act on the sponsor's behalf.

## Fees

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The fee to conduct a Promotional Theater is \$36,000 (per one-hour program) for exhibitors and \$52,500 for non-exhibitors.

# Schedule and Location

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Promotional Theaters will be conducted during times that do not conflict with ASHP programming and exhibits, according to the schedule below. There are a total of nine slots. All Promotional Theaters will be held with the designated ASHP meeting space at the Mandalay Bay Convention Center. All space and time slots will be scheduled by ASHP. Applications will be processed on a first-come, first-served basis. Promotional Theaters will be set for approximately 100 people.

[View the Promotional Theater Listing](#)

## Permissible Times and Locations

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Slot No./Qty	Time/Date/Location
Slot 1	Sunday, 9:00 a.m.–10:00 a.m. –South Pacific B, Lower Level, Mandalay Bay North Convention Center
Slot 2	Sunday, 9:00 a.m.–10:00 a.m. -South Pacific D, Lower Level, Mandalay Bay North Convention Center
Slot 3	Sunday, 12:00 p.m.–1:00 p.m. - South Pacific B, Lower Level, Mandalay Bay North Convention Center
Slot 4	Sunday, 12:00 p.m.–1:00 p.m. - South Pacific D, Lower Level, Mandalay Bay North Convention Center
Slot 5	Monday, 11:30 a.m.–12:30 p.m. -Exhibit Hall, Bayside C, Level 1, Mandalay Bay South Convention Center
Slot 6	Monday, 1:30 p.m.–2:30 p.m. - Exhibit Hall, Bayside C, Level 1, Mandalay Bay South Convention Center
Slot 7	Tuesday, 11:30 a.m.–12:30 p.m. - Exhibit Hall, Bayside C, Level 1, Mandalay Bay South Convention Center
Slot 8	Tuesday, 1:30 p.m.–2:30 p.m. - Exhibit Hall, Bayside C, Level 1, Mandalay Bay South Convention Center
Slot 9	Wednesday, 12:00 p.m.–1:00 p.m. - Exhibit Hall, Bayside C, Level 1, Mandalay Bay South Convention Center

## Audiovisual

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Encore is the exclusive provider of AV equipment for Promotional Theaters.

ASHP will provide a standard AV set, which includes an LCD projector, a speakers table with four chairs, a registration table with two chairs, a wired lavalier microphone, a lectern, laptop and a 16:9 video screen. Additional audiovisual needs may be added to the existing set at the activity organizer’s own expense and must be coordinated and ordered with Encore. Contact Tom Cheney with Encore at 725-247-9227 or [tom.cheney@encoreglobal.com](mailto:tom.cheney@encoreglobal.com) for additional information.

## Promotion of Promotional Theaters

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- A meeting registration bag insert is included in the cost of the promotional theater. The meeting registration bag will be available for attendees as they check in for the conference. The sponsor is responsible for the printing and shipping of the material. Contact Michelle Rasnick Tyler at [mrasnicktyler@ashp.org](mailto:mrasnicktyler@ashp.org) or Juan Gonzalez at [jgonzalez@ashp.org](mailto:jgonzalez@ashp.org) to submit your mailer for approval and any additional information related to the meeting registration bag insert.
- A hyperlink to an online information page (created and hosted by your company) from your online listing is included in the cost.
- All materials intended to promote Promotional Theaters, including websites, broadcast email messages, promotional brochures, invitations, signage, and other materials, must be approved by ASHP prior to release, printing, and distribution.
- All approved promotional, marketing, and other materials used in conjunction with the Promotional Theaters must contain the following statement in a prominent type size and location on the materials:

“This Promotional Theater is conducted at the 2025 ASHP Midyear Clinical Meeting & Exhibition and is a promotional activity provided by (sponsor) and is not certified for continuing education credit. The content of this Promotional Theater and opinions expressed by presenters are those of the sponsor or presenters and not of the American Society of Health-System Pharmacists.”
- No other phrase or reference to ASHP or the ASHP meeting is permitted on Promotional Theater materials. The ASHP logo or ASHP meeting graphics may not be used on Promotional Theater materials. The words “education,” “educational,” or “symposium” may not be used in any presentation titles or on any Promotional Theater materials.
- If you are preregistering attendees, printed material must also indicate that preregistration is for planning purposes only, and seating will be available on a first-come, first-served basis.
- [Additional advertising opportunities](#) are available to promote Promotional Theaters and will be available online mid-July.

## Signs

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One professionally produced sign, not to exceed 30" x 40", may be displayed outside the assigned meeting room. ASHP does not permit the distribution or placement of presentation flyers or signs in any other area of the meeting hotels or the convention center, with the exception of the sponsor's exhibit booth. ASHP reserves the right to remove and discard signs and flyers of any organization violating this policy. See “Promotion of Promotional Theaters” for additional copy guidelines.

## Staff Registration

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All speakers, moderators, and organizer's staff for Promotional Theaters must be registered for the 2025 ASHP Midyear Clinical Meeting and must be wearing their ASHP meeting badges in order to be admitted to the meeting room and/or Exhibit Hall. Meeting registration badges are not included in the promotional theater fee. The organization coordinating the Promotional Theater is responsible for ensuring that all speakers, moderators, and staff are registered in advance of the session. A one-day meeting registration rate is available.

## Changes/Withdrawals

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Changes to assigned time slots must be requested in writing to Michelle Rasnick Tyler at [mrasnicktyler@ashp.org](mailto:mrasnicktyler@ashp.org) and will be accommodated only if the requested time slot is available. The time slots noted above have been approved by ASHP and may not be modified.

There will be no refunds for programs cancelled after **September 11, 2025**. For programs that are withdrawn by the sponsor before **September 11, 2025**, 50% of the fee will be nonrefundable and will be retained by ASHP, and the balance returned to the sponsor.

## Limitation of Liability

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ASHP will not be responsible for any loss, injury, or damage incurred by a sponsor or its contractors and/or its agents in connection with a Promotional Theater. The sponsor expressly releases ASHP from any and all claims, injury, or damage arising from the content, behaviors, or any other aspects of the Promotional Theater.

## Additional Information

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For questions or additional information, contact Michelle Rasnick Tyler at [mrasnicktyler@ashp.org](mailto:mrasnicktyler@ashp.org) or 202-536-5234.